

**NOTICE OF INTENDED DECISION
TO ENTER INTO A SINGLE SOURCE CONTRACT
(PUR 7778)**

This Notice of Intended Decision to Enter into a Single Source Contract is posted in accordance with Rule 60A-1.045, Florida Administrative Code, and section 287.057(3), Florida Statutes.

AGENCY: Early Learning Coalition of Lake County

TITLE: Tandem Substitute Workforce and Staffing Infrastructure Suite

Short description of the commodity or service desired: An integrated staffing and workforce readiness system designed specifically for early childhood education programs

CONTACT

Name: Denise Dye, Fiscal Specialist

Address: 1300 Citizens Blvd. Ste. 206, Leesburg, FL, 34748

Telephone: 352-435-0566

Email: ddye@elclc.org

Internal tracking number, if any:

DMS Single Source number, if applicable:

Date posted: 9/08/2026 Time posted: 11:30AM

Commodity or Contractual Service (commodity or United Nation Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):

To provide on-demand, vetted, state-compliant substitutes essential to early care networks that require consistent staffing support to maintain operations and meet state licensing requirements

Requestor (division, bureau, office, individual, as appropriate):

Early Learning Coalition of Lake County

Performance and/or Design Requirements (intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, as appropriate):

The Tandem platform builds, vets, and maintains a pool of state-compliant substitute teachers who can be requested on demand by child care centers. This comprehensive suite is designed for use by licensed providers and across early learning coalitions and multi-site early care networks that require consistent staffing support to maintain operations and meet state licensing requirements

Intended Single Source:

Tandem

Price:

\$65,000

Justification for Single Source Purchase (what is necessary and unique about the commodity, contractual service, or source; steps taken to confirm unavailability of competition, as appropriate):

There are no alternative vendors offering an equivalent combination of a vetted, maintained substitute pool, full early-childhood compliance automation, on-demand staffing technology, and integrated workforce-readiness content designed specifically for early learning providers. The Tandem Substitute Workforce and Staffing Infrastructure Suite also includes Workforce Best Practices Sessions for providers, Professional Development courses, and Performance Tracking for long-term sustainability.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Lesha Buchbinder, Chief Executive Officer
Greg Thomas, Chief Financial Officer
Tameka Mays, Chief Quality Officer

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. Protests may be filed with the agency by:

Mail: 1300 Citizens Blvd. Ste. 206, Leesburg, FL, 34748

Email: ddye@elclc.org

Fax: 352-435-0235