

**NOTICE OF INTENDED DECISION  
TO ENTER INTO A SINGLE SOURCE CONTRACT  
(PUR 7778)**

This Notice of Intended Decision to Enter into a Single Source Contract is posted in accordance with Rule 60A-1.045, Florida Administrative Code, and section 287.057(3), Florida Statutes.

AGENCY: ELC of Lake County

TITLE: ARPA Supply Building Initiatives Resources and Training

Short description of the commodity or service desired: Early Learning director and teacher trainings and resource supports for CLASS (Classroom Assessment Scoring System)

CONTACT

Name: Alanna Rosario

Address: 1300 Citizens Blvd., Ste. 206, Leesburg, FL 34748

Telephone: (352) 435-0566

Email: arosario@elclc.org

Internal tracking number, if any:

DMS Single Source number, if applicable:

**Date posted: 1/19/23    Time posted: 11:30am**

Commodity or Contractual Service (commodity or United Nation Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):  
CLASS training programs and associated certifications. Including, but not limited to, CLASS® Training and Professional Development Programs, CLASS® On-Line Training and Professional Development Programs, CLASS Printed Materials, CLASS Observation support, CLASS Observation training.

Requestor (division, bureau, office, individual, as appropriate):

ELC of Lake County

Performance and/or Design Requirements (intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, as appropriate):  
Program Guidance 240.21 COVID – 19 Crisis Emergency Funding Assistance for Early Learning/Child Care Providers American Rescue Plan (ARP) Act Supply Building Initiatives

Intended Single Source:

Teachstone Training, INC.

Price:

\$389,744.97

Justification for Single Source Purchase (what is necessary and unique about the commodity, contractual service, or source; steps taken to confirm unavailability of competition, as appropriate):

Teachstone is the single sole source provider for CLASS training programs and associated certifications. Including, but not limited to, CLASS® Training and Professional Development Programs, CLASS® On-Line Training and Professional Development Programs, CLASS Printed Materials. Teachstone is the single sole source provider of the authorized training/affiliate license program that allows individuals to provide licensed Teachstone training outside of their identified organization. Teachstone is also the sole provider of CLASS® printed and online materials including, but not limited to, those described at [www.teachstone.com](http://www.teachstone.com).

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Lesha Buchbinder, Chief Executive Officer

Gregory Thomas, Chief Financial Officer

Tameka Mays, Chief Quality Officer

Please send any protest within 72 hours of posting to the contact below:

Name: Alanna Rosario

Email: [arosario@elclc.org](mailto:arosario@elclc.org)

**Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. Protests may be filed with the agency by:**

**Mail: 1300 Citizens Blvd., Ste. 206, Leesburg, FL 34748**

**Email: [arosario@elclc.org](mailto:arosario@elclc.org)**

**Fax: (352) 435-0235**